

# Professional Skills Research Center

**PLI** PLUS

## Popular Professional Skills Legal Publications Include:

- [An Associate's First Year: A Guide to Thriving at a Law Firm ↗](#)
- [Best Practices in Law Firm Business Development and Marketing ↗](#)
- [Beyond the Courtroom: Proven Strategies from the Legal Field for Leadership, Emotional Intelligence, and Well-Being in the Modern Workplace ↗](#)
- [Breaking Ground: How Successful Women Lawyers Build Thriving Practices ↗](#)
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- [Cybersecurity Obligations for Attorneys: Confidential Information in the Age of Cyber Crime ↗](#)
- [Depositions Answer Book ↗](#)
- [Drafting for Corporate Finance: Concepts, Deals, and Documents ↗](#)
- [Fundamental Concepts in Drafting Contracts ↗](#)
- [How to Prepare an Initial Public Offering ↗](#)
- [Internal Investigations ↗](#)
- [Knowledge Management & Innovation: A Manual for Law Firms and Other Legal Services Organizations ↗](#)
- [Legal Operations ↗](#)
- [Legal Project Management ↗](#)
- [Negotiating Commercial Leases ↗](#)
- [Principles of Appellate Litigation: A Guide to Modern Practice ↗](#)
- [Running Legal Like a Business: The Fundamentals of Legal Operations for Law Departments ↗](#)
- [Stepping It Up: A Guide for Mid-Level Law Firm Associates ↗](#)
- [Succession Planning and Retirement Strategies for Law Firms and Lawyers ↗](#)
- [Taking Control of Your Well-Being: Mental Health and Wellness for Attorneys ↗](#)
- [Technology Transactions: A Practical Guide to Drafting and Negotiating Commercial Agreements ↗](#)
- [Thinking Like a Writer: A Lawyer's Guide to Effective Writing and Editing ↗](#)
- [Unprecedented: Designing a Human-Centered Law Firm When Everything Is Changing ↗](#)
- [Working with Contracts: What Law School Doesn't Teach You ↗](#)
- [Writing for Litigators ↗](#)

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## WHAT OUR SUBSCRIBERS HAVE TO SAY

### Beyond the Courtroom

“Natalie and David have crafted a ‘must read’ for attorneys of all levels. Their core message, written in plain English and illustrated through responses to real world questions from attorneys and law firm managers, is that control over our legal careers comes just as much from the interpersonal relationships we develop as it does from our technical skills ... Their book will be on my office bookshelf, ready to lend to my colleagues. I will refer to it often.”

A. Jonathan Trafimow, Managing Partner at Carter Ledyard & Milburn LLP

### Best Practices in Law Firm Business Development and Marketing

“Deborah Farone has a unique perspective on the modern American law firm. Her years of experience inside ‘big law’ make her an invaluable source for those who provide and consume legal services.”

Evan R. Chesler, Chairman, Cravath, Swaine & Moore LLP

### Thinking Like a Writer

“*Thinking Like a Writer* is the best writing guide for lawyers I’ve ever found. I’ve used it both in my work and for teaching younger lawyers for many years.”

Kirk C. Jenkins, Arnold & Porter Kaye Scholer LLP; President of the California Academy of Appellate Lawyers (2020-2021)

