

# Ethics and Practice-Ready Skills



## 2021-2022 Curriculum New Associate Training

For More Information:  
[www.pli.edu](http://www.pli.edu)  
800.260.4754

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### ETHICS

- The Attorney-Client Privilege and Internal Investigations 2022
- The Attorney-Client Privilege and Internal Investigations 2021
- Ethical Issues in California Pro Bono Representation 2021
- Ethical Issues in Pro Bono Representation 2022
- Ethics and Conflicts of Interest in Law Practice 2022
- Ethics and Conflicts of Interest in Law Practice 2021
- Ethics for Corporate Lawyers 2022
- Ethics for Financial Industry Lawyers 2022
- Ethics for the Negotiating Lawyer 2022
- Ethics for the Negotiating Lawyer 2021
- Ethics in Discovery 2022
- Ethics in Discovery 2021
- Ethics in Social Media 2022
- Ethics in Social Media 2021
- The Ethics of Electronic Information 2022: Competence, Confidentiality, and Other Ethical Conundrums
- The Ethics of Electronic Information 2021: Competence, Confidentiality, and Other Ethical Conundrums

### PRACTICE-READY SKILLS

#### Electronic Discovery

- Electronic Discovery Nuts & Bolts 2022
- Electronic Discovery Nuts & Bolts 2021
- Hot Topics in Electronic Discovery 2022: What Corporate and Outside Counsel Need to Know
- Hot Topics in Electronic Discovery 2021: What Corporate and Outside Counsel Need to Know

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### Finance

- Anti-Money Laundering 2022: Risks, Due Diligence and Compliance in an Evolving Legal and Technological World
- Anti-Money Laundering 2021: Risks, Due Diligence and Compliance in an Evolving Legal and Technological World
- Basics of Accounting for Lawyers 2022
- Basics of Accounting for Lawyers 2021
- How to Read Financial Statements 2022
- How to Read Financial Statements 2021
- Pocket MBA 2022: Finance for Lawyers and Other Professionals
- Pocket MBA 2021: Finance for Lawyers and Other Professionals

### Legal Writing and Drafting

- Drafting and Negotiating Corporate Agreements 2022
- Drafting and Negotiating Corporate Agreements 2021
- Writing for Litigators 2021
- Writing for Transactional Lawyers 2022

### Negotiation

- Negotiation Skills Essentials 2022
- Negotiation Skills Essentials 2021
- Drafting and Negotiating Corporate Agreements 2022
- Drafting and Negotiating Corporate Agreements 2021
- Negotiating Commercial Leases 2022
- Negotiating Commercial Leases 2021

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### Trial Skills

- 24th Annual Supreme Court Review: October 2021 Term
- 23rd Annual Supreme Court Review: October 2020 Term
- Addressing Domestic Violence 2022: The Hague Convention on International Child Abduction and Its Intersection with Child Custody Law
- Addressing Domestic Violence 2021: Remote Family and Immigration Law Practice During Pandemic or Disaster
- The Attorney-Client Privilege and Internal Investigations 2022
- The Attorney-Client Privilege and Internal Investigations 2021
- Ethical Issues in California Pro Bono Representation 2021
- Fundamentals of Taking and Defending Depositions 2022
- Fundamentals of Taking and Defending Depositions 2021
- Internal Investigations 2021
- Presentation Skills for Attorneys 2022: Mastering Virtual Facilitation Skills
- Pretrial Practice 2022
- Pretrial Practice 2021
- Representing the Pro Bono Client: Advocacy Skills for Administrative Hearings 2022
- Representing the Pro Bono Client: Advocacy Skills for Administrative Hearings 2021
- Specialized Deposition Techniques 2022
- Specialized Deposition Techniques 2021
- Trial by Jury 2021

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### PROFESSIONAL DEVELOPMENT

#### Communication

- The Attorney-Client Privilege and Internal Investigations 2022
- The Attorney-Client Privilege and Internal Investigations 2021
- Presentation Skills for Attorneys 2022: Mastering Virtual Facilitation Skills

#### Diversity in Law Practice

- “Because of Sex”: The Supreme Court, Federal Sex Discrimination Law, and Best Practices for Protecting LGBTQ Workers
- Diversity & Inclusion in Law Practice 2022
- Diversity & Inclusion in Law Practice 2021
- Women Lawyers in Leadership 2022
- Women Lawyers in Leadership 2021

#### Leadership Training

- Empowering Professional Development Series 2021: Innovative Ways In-House Legal Departments and Law Firms Can Partner to Enhance DEI
- Managing Remote and Hybrid Legal Teams: Tactics to Thrive and Lead in the New World of Work
- Business Development: Best Practices Post-Pandemic
- Diversity & Inclusion in Law Practice 2022
- Diversity & Inclusion in Law Practice 2021
- Ethical Implications of Social Media Use for Lawyers 2021
- Women Lawyers in Leadership 2022
- Women Lawyers in Leadership 2021

#### Project and Time Management

- Legal Project Management 2022
- Legal Project Management 2021

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### Interactive Learning Center

- AI Law: Strategies for Incident Response and Litigation
- Communicating with Pro Bono Clients
- Cybersecurity: Data Breach Scenario
- Financial Statement Basics for Lawyers
- Financial Statements Game
- Informal Legal Writing
- Improving Law Firm Profitability
- Internal Investigations Game
- Interviewing Pro Bono Clients
- Introduction to Pro Bono
- Legal Process Improvement
- Mastering Negotiations: Conducting a Two-Party Negotiation
- Mastering Negotiations: The Significance of Planning and Preparation
- Motivated Reasoning and Legal Ethics
- Representing Domestic Violence Survivors in Court
- Time Management for Lawyers
- Working with Domestic Violence Survivors

### Publications

- Anatomy of a Mediation: A Dealmaker's Distinctive Approach to Resolving Dollar Disputes and Other Commercial Conflicts
- Drafting for Corporate Finance: Concepts, Deals and Documents, Second Edition
- Thinking Like a Writer: A Lawyer's Guide to Effective Writing and Editing, Fourth Edition
- Working with Contracts: What Law School Doesn't Teach You, Second Edition